## **C**ROSSLIN

## Bryan White Principal

Bryan joined Crosslin Technologies, a member of the Crosslin & Associates family of companies, as a Principal bringing sixteen years of experience in Information Technology. Prior to joining Crosslin Technologies, Bryan served as the Vice President of Business Development at a managed service provider company, where during his tenure, the company quadrupled its revenue.

Bryan began his technology career in the United States Navy where he designed, installed, maintained and operated state-ofthe-art information systems. This included wide area networks, mini and micro computer systems, and associated peripheral devices. In addition, Bryan operated and maintained telecommunications systems including automated networks, data links and circuits; transmitting, receiving, operating, monitoring, controlling, and processing all forms of telecommunications through various media, including global networks.

In his current role as a Principal of Crosslin Technologies, Bryan is responsible for the sales and operations of our Managed Services Division, which includes managed IT services and managed communication services. Those services include managed IT security, data backup, server, desktop and device management, preventative maintenance of essential servers and networks, phone solutions, carrier services, and email solutions. Bryan guides our customers in the identification, development, and implementation of strategic plans to design technology platforms that will support their business goals and objectives.



<u>Education</u> University of Maryland, ECC, Information Systems Management